

# Datasheet

## Smart Time Professional

SMART TIME Powered by Smart WebParts

### Overview

Smart Time is an on-demand time capture application to help timekeepers construct their time notes by providing them a journalized record of their day's activities. Smart Time's goal is to trigger the timekeeper's memory to accurately book all the hours and partial hours worked throughout the day. Its objective is to simplify the time note construction process and to find leaked time that needs to but might not otherwise get billed.

### A Revenue Generator

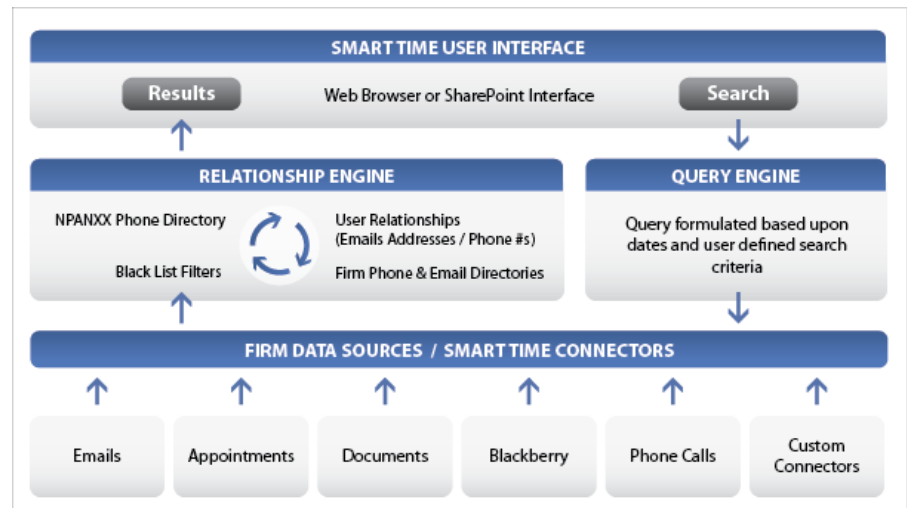
Leaked time has forever plagued firms that bill by the hour. Over the course of a month, there are a lot of billable events that last less than 30 minutes. Timekeepers often underestimate or entirely forget to record these hours. We are confident to say, Smart Time closes the leak and will increase billable hours.

Timekeepers will no longer say, "I've been working for 8 hours but only have 6 hours on my timesheets. That's because Smart Time takes the pain out of preparing complete and accurate time notes.

Finding an additional 4 to 8 hours of leaked time per month stands within reason. For example, 4 hours per month of found time for a timekeeper with an average billable rate of \$400 yields an additional \$19,200 in billable time. That's a lot of money.

Smart Time will pay for itself almost immediately. It has a compelling Return on Investment.

### Smart Time Architecture



### How Does It Work?

Launch Smart Time in your browser and pick a Quick Search date (Today, Yesterday, This Week or Last Week) or select a date range from the calendars. Immediately, Smart Time polls your firm's systems and returns information about every event the timekeeper completed throughout that day. It finds emails, calendared meetings, phone calls, mobile calls, research, documents and more.

Smart Time processes all of the data through our Relationship Engine. Its objective is to assign client matter codes to events, and to add relevant information to the event description in order to jog the timekeeper's memory.

The Smart Time grid returns one line for every event. It journals everything you did that day to help you prepare your timesheets.

### Key Functionality

**Learns Client Matter Codes:** Teach Smart Time the relationship between email addresses, phone numbers and client-matter codes so future transactions get automatically coded for you.

**Focus Your Results:** The user can select which connectors return data. If you want to eliminate all calls less than 5 minutes, you can do it. If you want to combine all emails from the same thread, it's your choice. Or, block personal phone numbers and email addresses to eliminate them from your output.

**Adaptable to Different Work Styles:** Work with the online journal to prepare your time notes. Or, print out a Smart Time report to use later. Or share it with your secretary. Or, email the report as an attachment to the timekeeper. Or, export your time to the accounting system.

# What did I do today and is it billable?

## Technical Facts

**System Requirements:** Microsoft IIS Server and greater. Browser: Microsoft Internet Explorer with Silverlight.

**Data Connectors:** Pre-built connectors are available for Microsoft Exchange Server, Interwoven Worksite, Open Text Document Management, Blackberry Enterprise Server, Nortel, Avaya, Cisco, CA Filesurf, Interaction, Equitrac, Copitrak and Airtime-Manager. If you have other systems you want to include in your Smart Time output, custom connectors can be programmed to enhance your implementation.

**Export Connectors:** Smart Time can export to any accounting system. It can create files, write to an API, or write to SQL tables directly.

**Integration:** Active integration to Active Directory and leading accounting systems for security, client-matter and timekeeper data.

**Implementation:** The application is implemented remotely by our support department. It is often completed in just one day.

**User Training:** The application includes a user training video and written documentation.

**Technical Support:** Get direct, one-on-one communication with a support specialist.

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## Software Subscription

Smart Time is only offered on a month-to-month subscription basis. Your subscription fee includes: use of the software; maintenance upgrades; new version releases; and access to our Support Department.

The key benefits of the program are:

**Reduce Initial Cost of Ownership:** No need to authorize a large cash outlay based upon a traditional purchase and maintenance plan.

**Known Cost of Ownership:** It's plain and simple. It's the subscription cost.

**Immediate Write-off of Costs:** The yearly subscription fee can be expensed, where licensed software must be capitalized and then depreciated over many years.

**Changes with Your Needs:** The system is scalable. Your subscription scales up or down to reflect changes in timekeeper headcount.

## About Smart WebParts

Smart WebParts provides innovative software solutions that maximize profits for law and accounting firms as well as professional services organizations. Our flagship product, Smart Time, is programmed to close revenue leaks and increase billable hours for firms who embed it into their timekeeping process.

Our team consists of experts in finance, accounting, process engineering and technology. Our staff has over 100 years of experience in the industries we serve. We utilize best-of-breed technologies, tools and production processes and we innovate and create new tools when necessary. We have built a dedicated team of software developers who offer solutions that are unique in the industry.

Smart WebParts is privately held and is headquartered in Los Gatos, California.

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